

# Are Artefacts the Means or Ends in Design Science Research?

Panelists:

Richard Baskerville, Georgia State University, USA (Panel Chair)

Jörg Becker, Westfälische Wilhelms-Universität Münster, Germany

Samir Chatterjee, Claremont Graduate University, California, USA

Jan Pries-Heje, Roskilde University, Denmark

# Natural Versus Artificial World

"The central task of a natural science is to make the wonderful commonplace: to show that complexity, correctly viewed, is only a mask for simplicity; to find a pattern hidden in apparent chaos. ... The world we live in today is much more a man-made, or artificial world than it is a natural world. ... Things we call artifacts are not apart from nature. They have no dispensation to ignore or violate natural law. ... They are adapted to human goals and purposes [for example, in order] to satisfy our desire to fly or to eat well." (Simon, 1996 pp. 1-3)



# The Science of Design



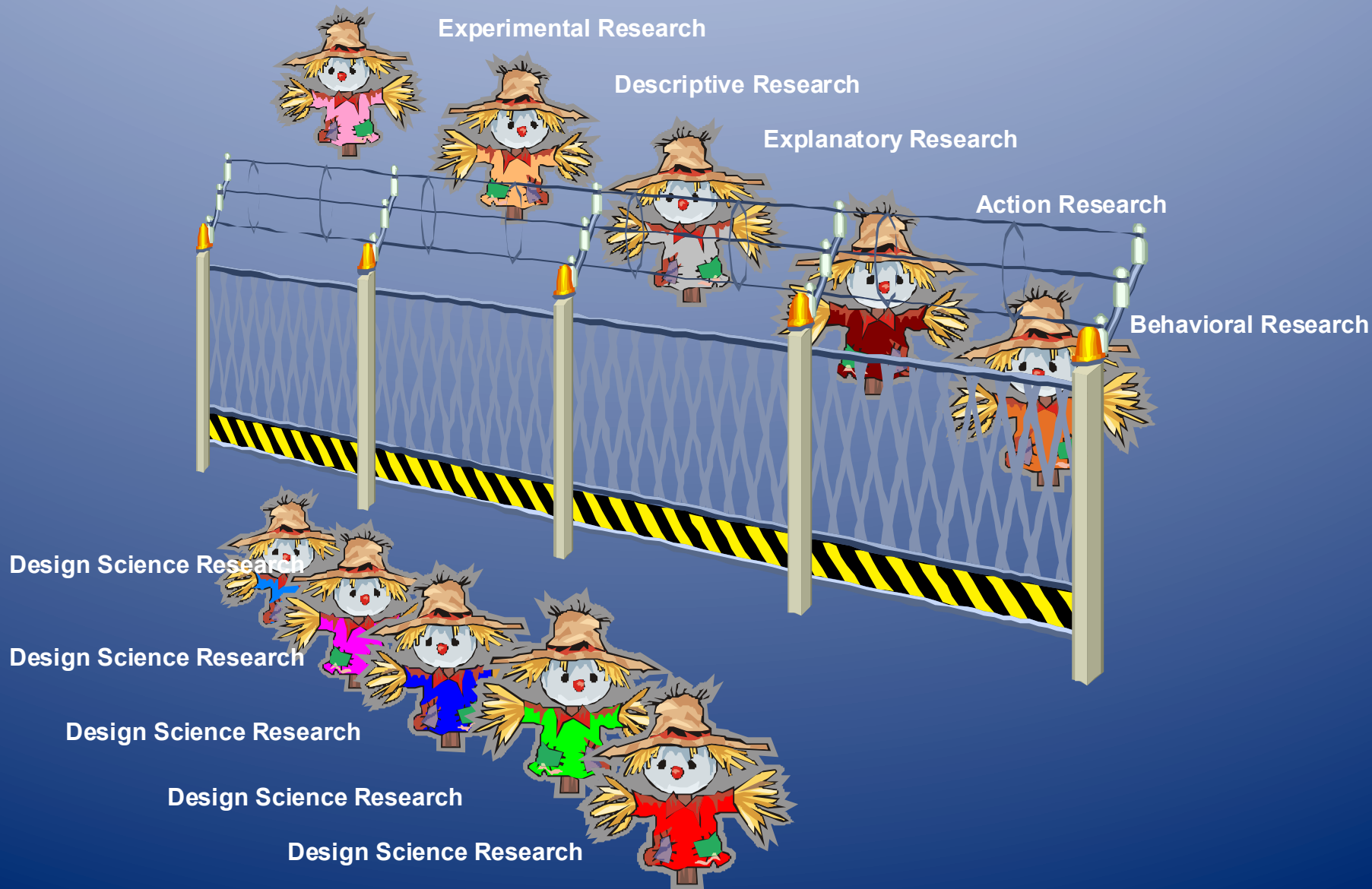
“The proper study of those who are concerned with the artificial is the way in which that adaptation of means to environments is brought about--and central to that is the process of design itself.” (p. 113)

# Means to an End

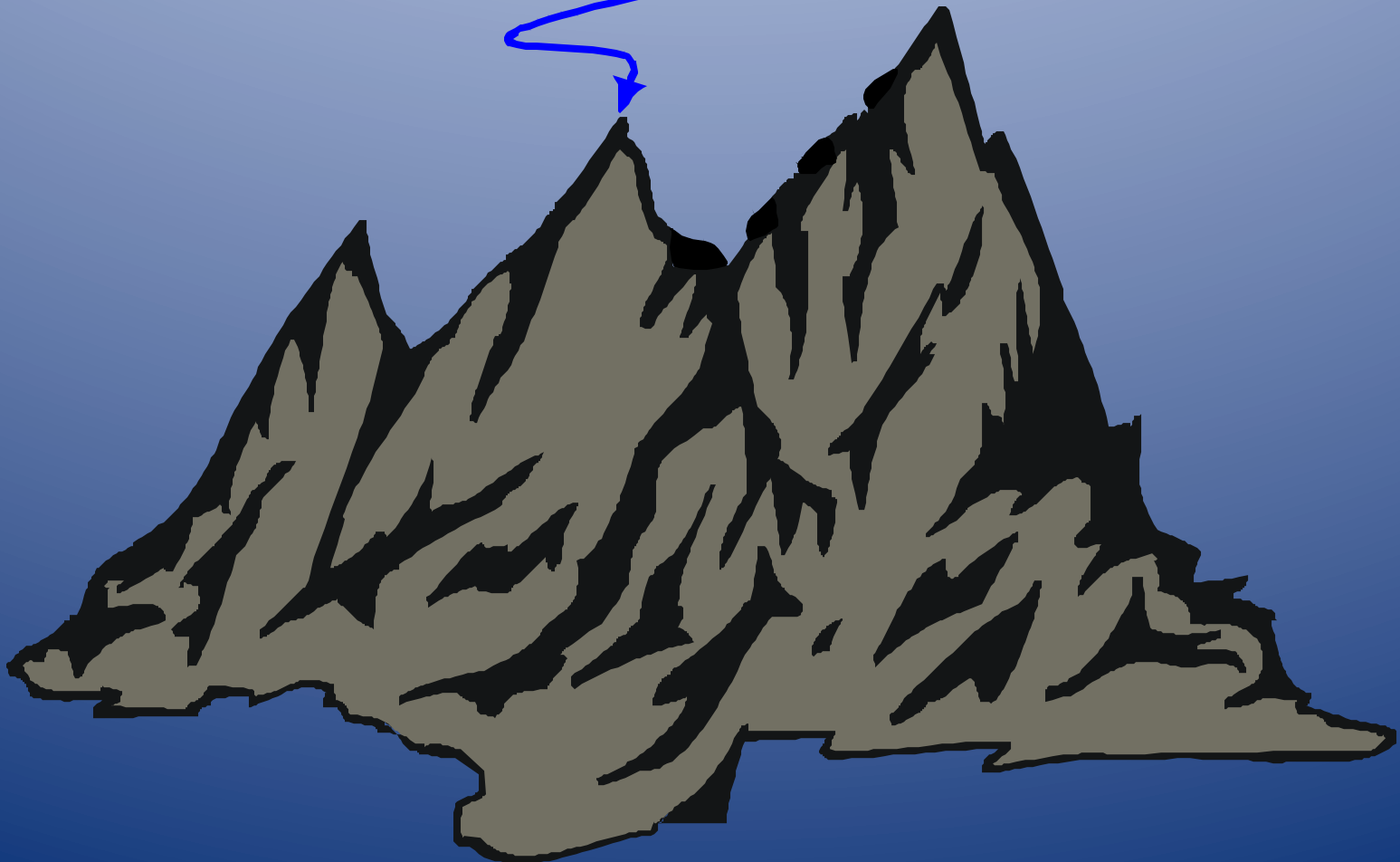
“Problem-solving systems and design procedures in the real world do not merely assemble problem solutions from components but must search for appropriate assemblies.” (P. 124)



# Separating the Straw Men



It's the Peak not the Valleys



# The Design Science Research Center?

“A Generative Mode of Discovery”

Charles Eastman, Desrist 2008

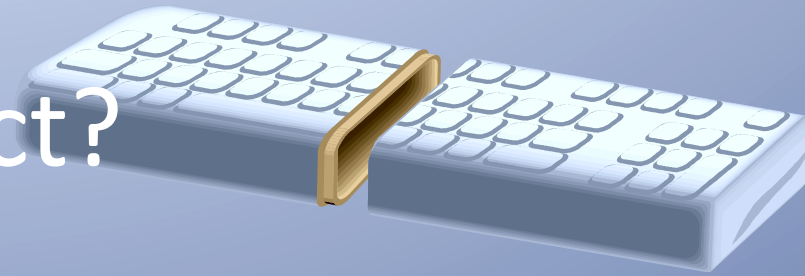


How design scientists learn: They study settings, design and build artifacts to introduce into these settings, and then reflect on the outcomes.

What makes it science?

The validity and generality of its design theories.

# IT Artefact?



"...those bundles of material and cultural properties packaged in some socially recognizable form such as hardware and/or software ..." Orlikowski & Iacono (2001), p. 121

"... design science research outputs or artifacts: constructs, models, methods, and instantiations." March & Smith (1995), p. 256

March, S. T., & Smith, G. F. (1995). Design and natural science research on information technology. *Decision Support Systems*, 15(4), 251-266.

Orlikowski, W. J., & Iacono, C. S. (2001). Research commentary: Desperately seeking "IT" in IT research - A call to theorizing the IT artifact. *Information Systems Research*, 12(2), 121-134.

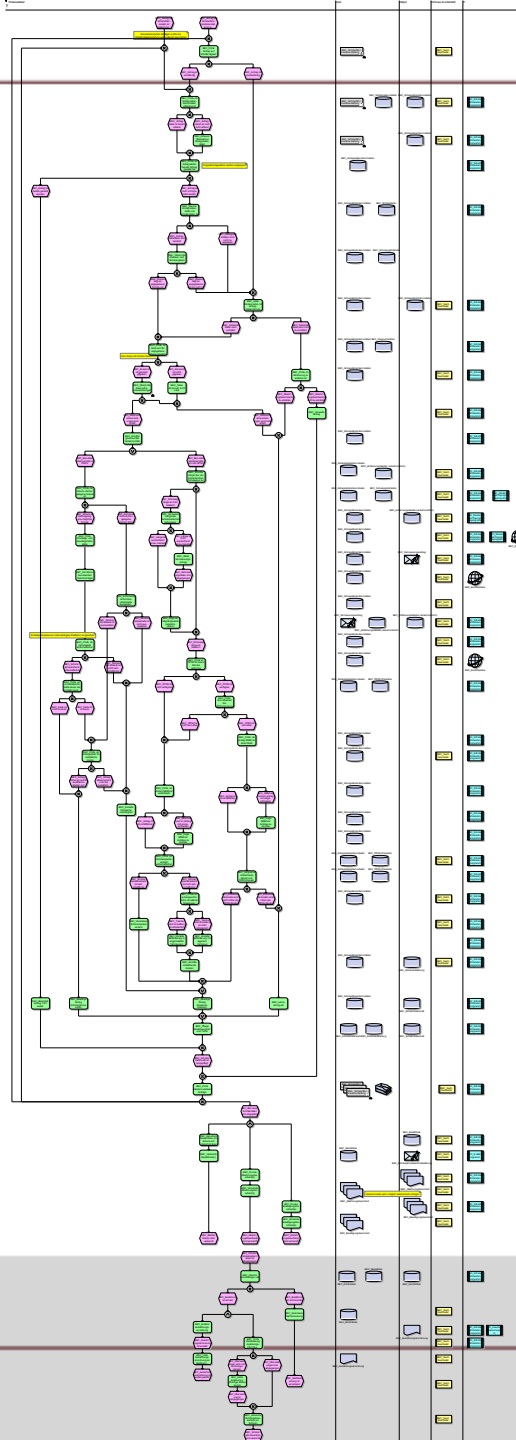
# Levels of IS Design Science Research

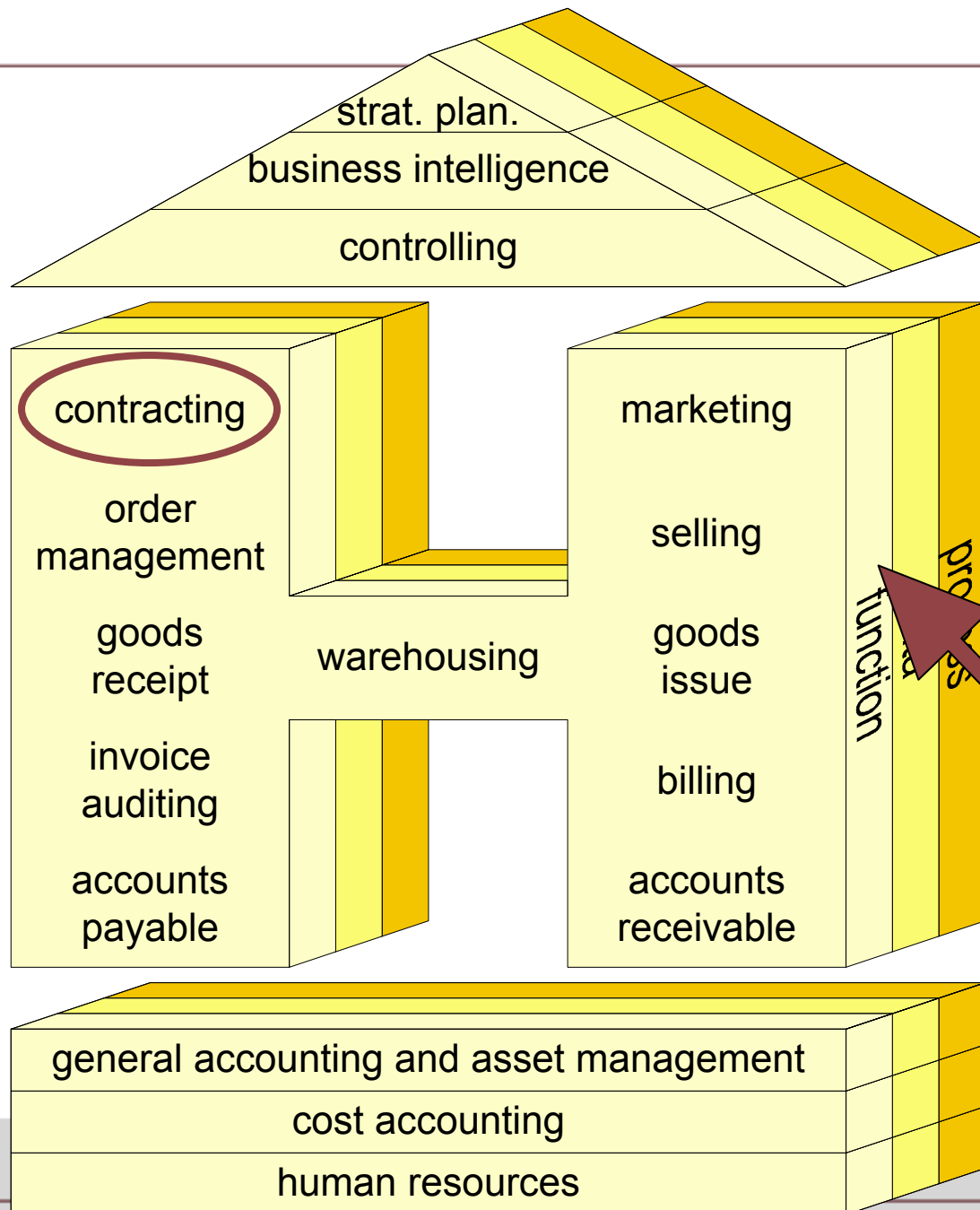
## The Design Science Research Family

	<b>Three-Level Design Framework</b>		
	<b>Level 1 Designing with Research</b>	<b>Level 2 Research Into Design</b>	<b>Level 3 Design as Research Methodology</b>
<b>Research Domain</b>	Design Domain	Design Process	Usually Design Domain
<b>Purpose</b>	Produce good designs	Understand design activity	Understand research domain
<b>Primary Knowledge Goal</b>	Functional Domain Knowledge	Procedural Knowledge	Theoretical Domain Knowledge
<b>Role of <u>Artefact</u></b>	Mostly an End?	Mostly a Means?	A Means and An End?

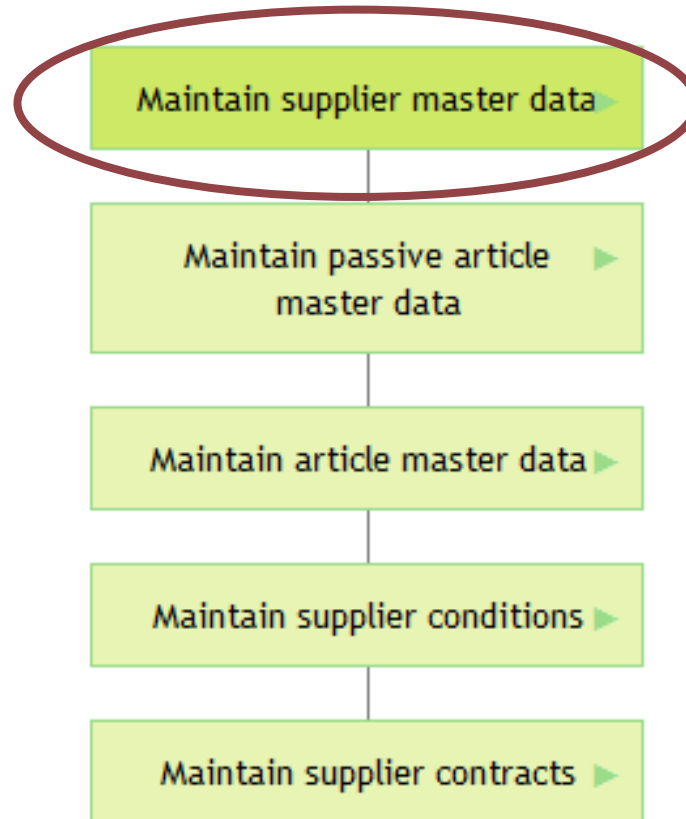
# An Example: Reference Modelling

Jörg Becker, Westfälische Wilhelms-  
Universität Münster, Germany





Standard



Standard



## Maintain supplier roles

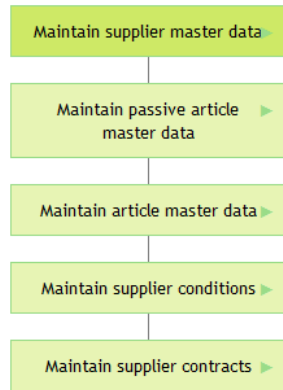
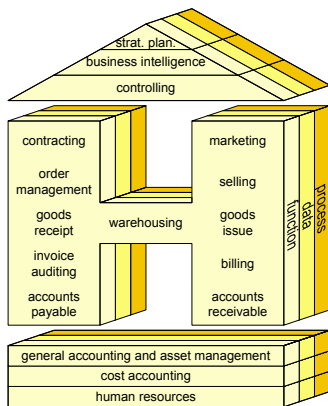
In different processes, a supplier can take on different roles. Therefore a statement is required, indicating which roles a supplier can have. Supplier roles determine the operational role within a business transaction. In analogy to the functional areas of the procurement process of the Retail-H-model, different suppliers can be responsible for the condition agreement, order, the delivery of goods, the invoicing and the payment.

This results in i.a. the following vendor roles:

- Condition granter
- Order receiver
- Goods supplier
- Manufacturer
- Payee
- Return Receiver

The screenshot shows a software application window titled "Suppliers" with a menu bar containing "Graph", "Views", "Contacts", "Payment details", and "Popups". The main area contains a form for a supplier named "ACE001" with the name "Ace Metal Supplies". The form is divided into three sections: "Business address", "Postal address", and "Account payment address". Each section has fields for "Suburb", "Country", "State" (a dropdown menu), and "Postcode". The "Account payment address" section has a "To:" field containing "Ace Steel Supply". At the bottom of the window, there are buttons for "Edit", "New", "Search", "Delete", and "Close". A status bar at the bottom indicates "Records successfully returned from Database".

- Strictly defined modeling layer
- Generally linear processes



Warenbestandszettel

**Zahnstange schrägverzählt**

Bestellnummer: 102774	Produktionsnummer: 123456	Warenobjektbestandsnummer: 1000100000
Artikelnummer: 123456789	Einzelnummer: 123456	2 Pakete
Bestelljahr: 100	Lieferantennummer: 123456	Erstgang: 17.07.2007
Kaufgruppennummer: 123456	Produktionsnummer: 123456	20.07.2007
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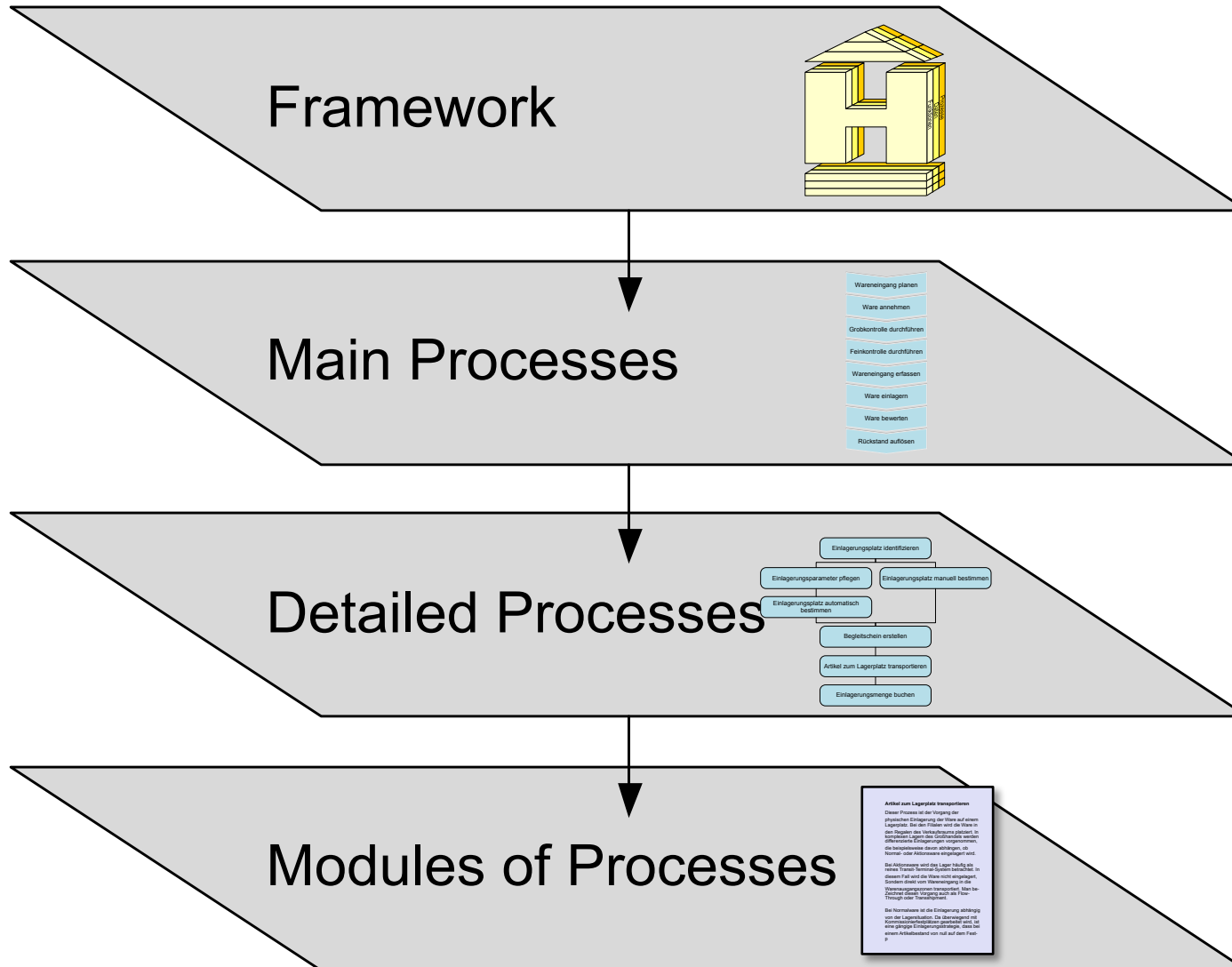
Vorrichtung: Indikatoren haben und ersetzen  
 Beschreibung bei Aufträgen  
 Verpackung: je nach 10 Teil  
 Beschreibungsbezeichnung: je nach  
 Dokumentation: Oberflächentexte und mit Zahnstange

Measuresnummer: 10	Profil: 10	Anlassen mit [C]: 100
Programmsnummer: 10	RH Befehl von - bis (mm): 1.00 - 2.00	Werkstoff: 50 CrV 4
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HV1: 1 700.0 - 700.0	Mitt. Zahnstange rechts:	
HV1: 2 700.0 - 700.0	Mitt. Zahnstange links:	

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Fragestellung:	Ansicht:	SCHRIK:	Kategorie:
Anpassung:	Teilfertigung:	Frage/Datum:	

Hersteller: Lin GmbH

Seite 1



**Correctness**



**Relevance**



**Economic efficiency**



**Clarity**



**Comparability**



**Systematic design**



# Design Science Research – Let's Focus on Innovation & IT Artefact?

Dr. Samir Chatterjee  
School of IS&T  
Claremont Graduate University



**ECIS 2011, Helsinki, Finland**



Alan Hevner & Samir Chatterjee. Design Research in Information Systems: Theory and Practice, Springer 2010.

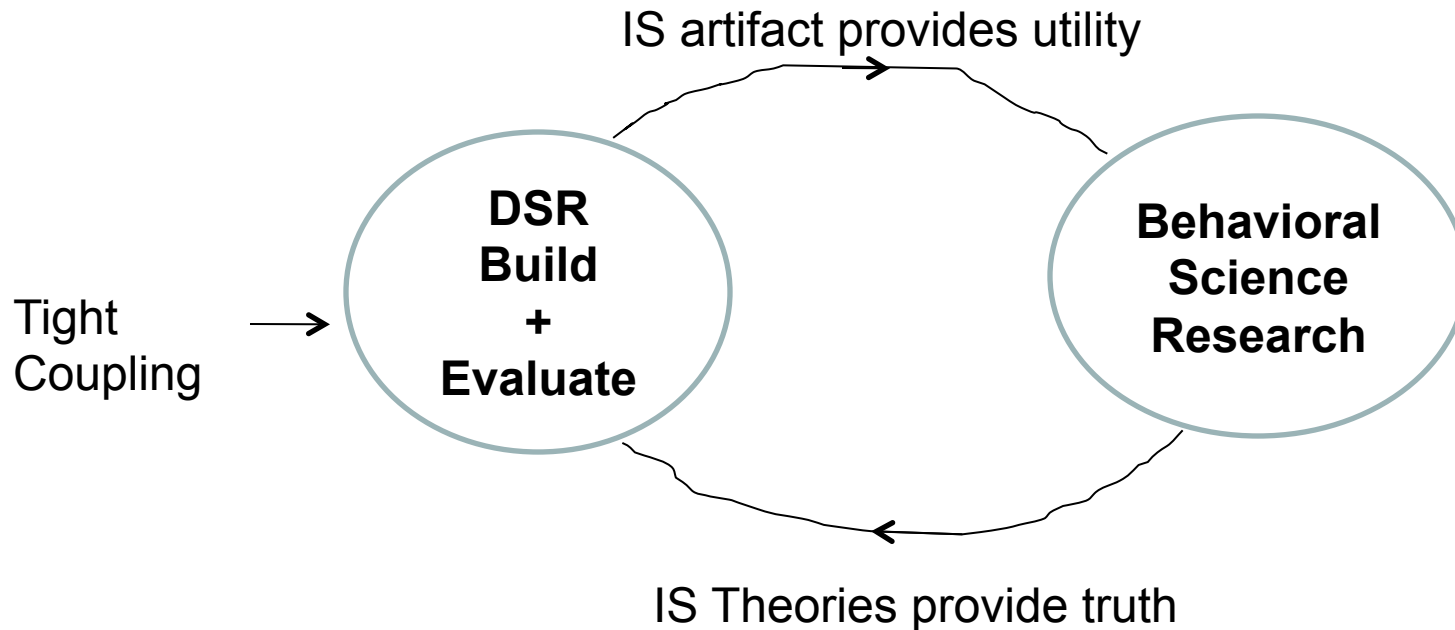
What is Design Science Research?

*It is a thing or process by which a designer answers questions relevant to human problems, thereby contributing new knowledge to add to body of scientific evidence and new knowledge creation. The artifact is both useful and fundamental in understanding that problem.*

We hereby lay down the first principle of DSR:

*The fundamental principle of design-science research is that knowledge and understanding of a design problem and its solution are acquired in the building and application of an artifact.*

# Artifact means to an endless possibility

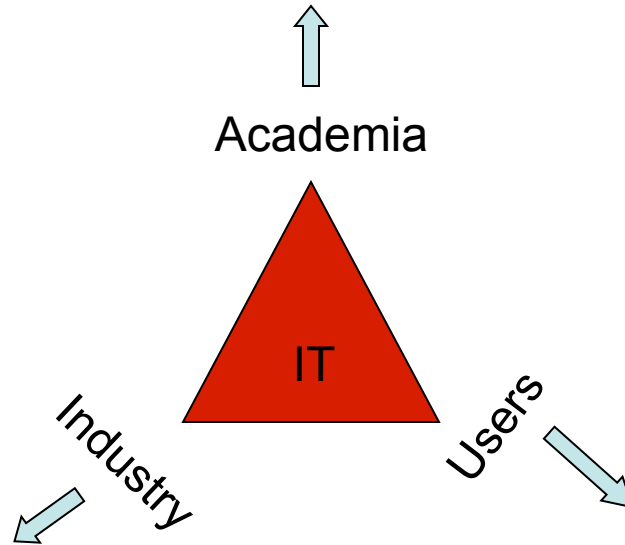


*Consider the Web:*

*Concept, models, protocols, instantiation → continues to endless possibilities*

Tim Berners Lee could not have made generalized claims about his invention. Today (after 20 years), it is giving rise to network theory, social theory, ecommerce theory etc etc

Research and new knowledge creation  
Rigor: explaining theories of why a design worked  
Scholars addressing specific and general class of problems



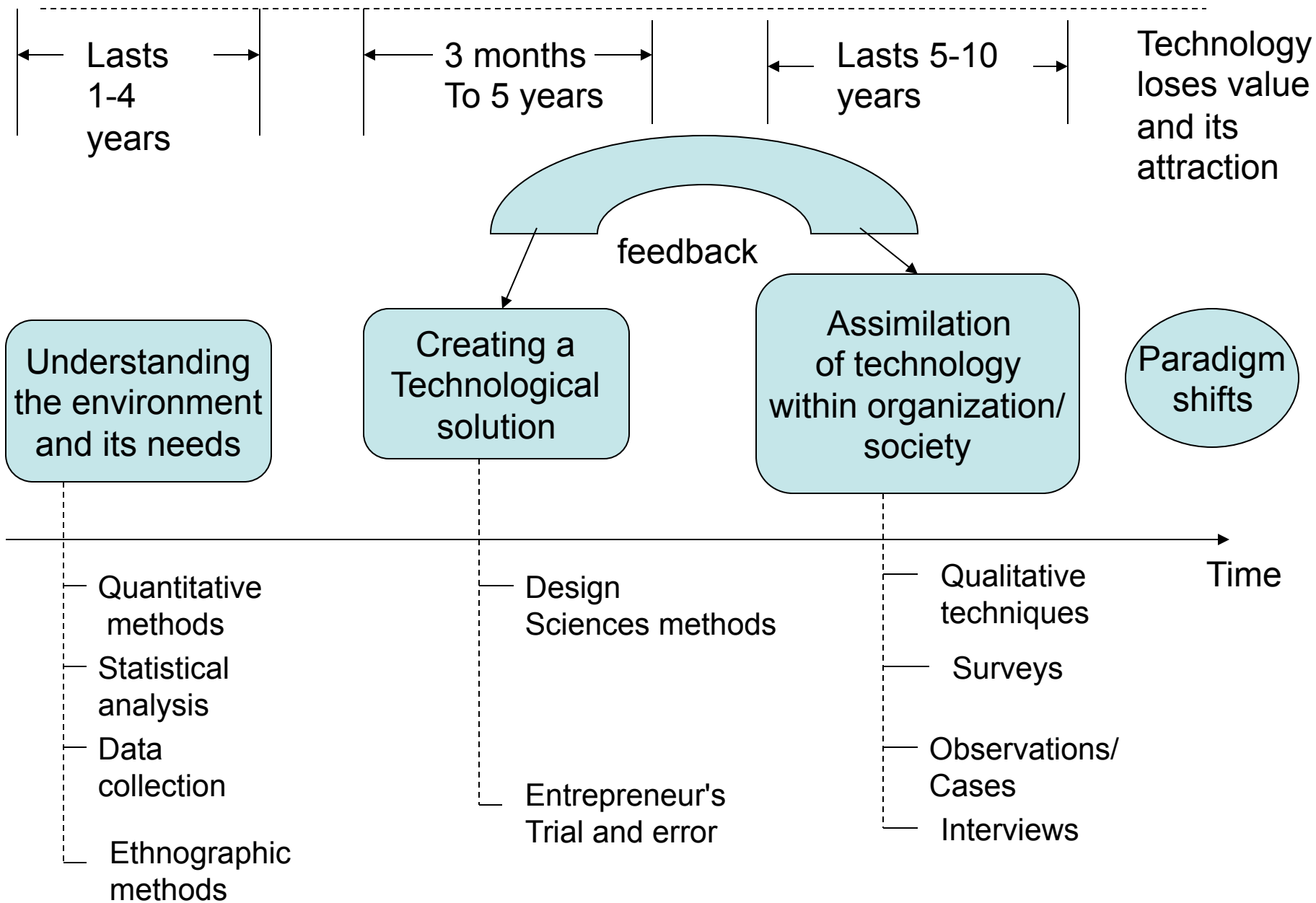
R&D, innovation hubs  
Push the boundaries in design innovation  
Delving in novel experiments  
Figure out business models & profitability

Application developers create disruption  
“It works” principle  
Applications drives infrastructure  
Social networks are creating havoc

# DSR in IS Field

- In 1980's, early 90's, few researchers publishing in sporadic places
- In 2004 Hevner et al article in MISQ gave it legitimacy.
- Since then momentum is building up, DESRIST, several special issues, journals now more accepting.
- In the beginning reviewers took the 7 guidelines to heart.
- Now they have loosened up to the point that papers without any artifact whatsoever is also DSR???
- Too much talking going on, not much real building and true understanding.
- Reflection is good and necessary but we have to advance the field.

Basic research



# Future is bright

- Design research is the seed for innovation and creativity
- Our field lacks impact. We will not be judged by number of publications or how many faculty we have tenured.
- What societal impact have we had?
- Future grand challenges are exciting and fertile problem domains.
- Lets roll our sleeves, get to our labs and create the next break through.

**Show me the artifact. Is it better, faster, more efficient? Is it novel?**

# The Scandinavian tradition of participative design and user involvement

Jan Pries-Heje, Roskilde University,  
Denmark

# Reasons for user participation in design (Bjørn-Andersen & Hedberg 1977):

- It reduces resistance to change
- Can be used to obtain and improve the knowledge upon which we design (systems)
- It enables people to develop realistic expectations
- It may increase **workplace democracy** by giving workers the right to participate in decisions that are likely to affect their work.

# Different Ends and Means

- In Participatory Design (PD) the improvement and understanding of the human, social and technical activity of design constitutes the central goal, or “ends”
- *Both* the process of research and any artefacts produced are the “means”

# The Scandinavian Trade Union Projects

- 1971-73: Project with the Norwegian Iron and Metal Workers' Union (NJMF)
- 1975-79: The Swedish DEMOS project (DEMOKratiske Styrinssystemer)
- 1977-1980: The Danish DUE project (Demokrati, Udvikling og Edb)
- Building on basic struggle between Capital and Labour
- Democratic research and development processes were the Aim

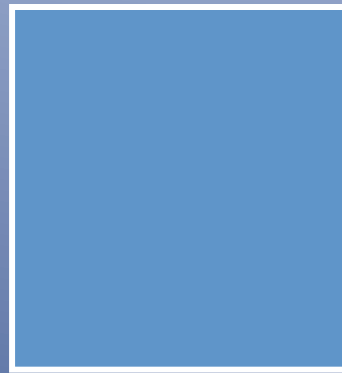
# Participatory Design

- Let users participate – better than “just” relying on designers knowledge
- Move users into design – as opposed to moving design out to users
- Do not study users – Involve them and give them responsibility
- Never right first time -> Iterative

# Artefact less important?

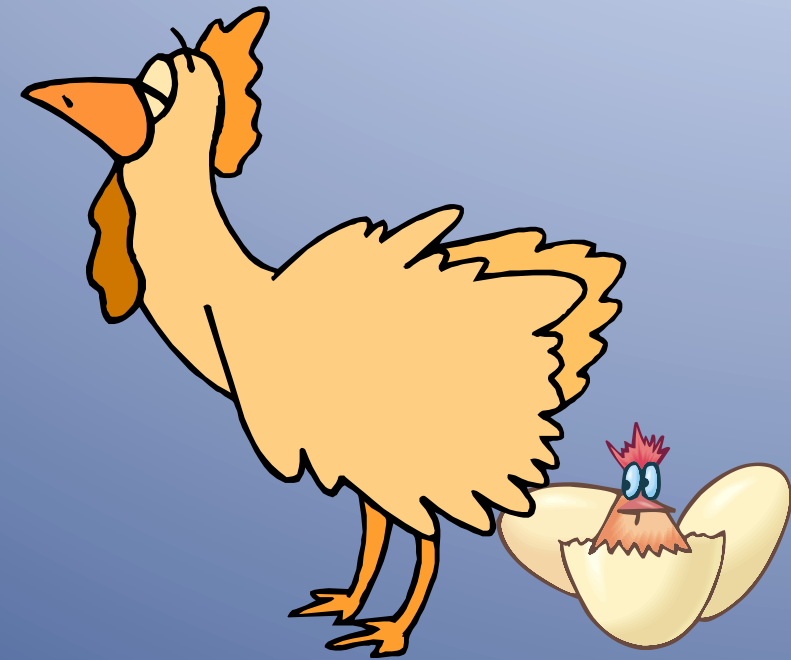
- The research activity and its resulting artefact are of less importance than the execution of, and our learning about, the process of designing artefacts
- The artefact is not the signal outcome for research, rather it provides a venue for the design activity that itself provides the subject for research

# Effect-driven IT innovation



~~Req. Spec.~~

Wished-for  
Effect



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